

17 February 2011 – Press release

GEOS and ADATO establish a Joint Venture, ADATO INTERNATIONAL

The GEOS Group and ADATO, a German risk management firm, formally established the company Adato International on January 6th, 2011, with GEOS holding a 71% majority stake. This joint venture is headed by General Jean Heinrich and Mr. Jens Washausen.

The Joint Venture is a key component of the GEOS Group's ambitious, long-term development plan and positions GEOS with a major player in the German risk management market.

The mission of Adato international is to deliver operational support to German firms seeking to grow their business and manage their security in hostile business environments abroad.

Based in Bonn, the Adato International company has a highly experienced team of full-time crisis management and international security experts who have worked for many years at Adato Consulting.

A strong, durable partnership

The establishment of Adato International is a fundamental stage in the process of forging closer relations between the two Groups that began in 2009. Over the last two years, GEOS and Adato have developed a shared vision of the security profession and in doing so have become solid, complementary partners capable of delivering effective solutions to companies in the German market.

Jens Washausen said he was « thrilled to announce the establishment of a joint venture with the Geos Group, an excellent partner with renowned and proven skill-sets and references.

From this day forward, based on initial projects already conducted together on behalf of German companies, it is clear that the Geos-Adato grouping is an excellent European response to a highly competitive security market ».

« We have sought to enter the German market for many years as we felt our services were well-suited to meet the needs of German firms. What was missing was the right entry ticket. We have found that now with Adato International. The team in Bonn is very talented and Germany is a massive and dynamic market. Everything is in place to make this venture a great success », added General Jean Heinrich, President of the GEOS Group.

About Adato Consulting Group

Adato is a German risk management firm and delivers customised security, crisis management and business intelligence services to private clients and companies.

With offices in Hanover and Hambourg, Adato Consulting Group has more than 250 satisfied clients over all sectors of activity, has successfully managed over 300 crisis situations, and given over 120 training sessions to crisis management teams since its foundation.

About the GEOS Group

GEOS is an international Group and the leading risk prevention and management provider in continental Europe.

The Group provides business development support for its clients in hostile business environments, with a complete service package and solutions that combine audits, consultancy, operational assistance and crisis management. GEOS enables clients to take advantage of business opportunities and better assess their international risk (political, security, terrorism), and business risk (unfair competition, white collar crime, fraud, counterfeiting).

GEOS in 2011:

480 employees, turnover of 41 million euro in 2009, operations in over 80 countries, 19 international branches (Algeria, Colombia, Nigeria, Brazil, Mexico, Iraq, Argentina, etc.) with many clients from all sectors of activity.

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